

The Flo-Tite Series 100 in Stock: CINCINNATI!!!

The series 100 is a Flo-Tite valve that has recently been introduced to the market. This valve is presented as an economical, high quality ball valve addition to the three piece valve offering from Flo-Tite. In an effort to help kick off and support this product offering, SDH Flow Controls has placed a significant amount of inventory in stock in our new Cincinnati Facility. This valve can be on your dock, or shipped direct to your customer (on your packing slip) for next day delivery (UPS Ground). This valve is a highly competitive ball valve that should meet and BEAT many of the other valves that are on the market. "Orders received prior to 2... can be out the door, same day, for you."

KEY FEATURES of the Flo-Tite Series 100:

- Full Port design
- Stainless Steel in stock
- 3 Piece Body Design
- RTFE seats. Standard seats to 150 PSI Steam
- Threaded and Socket Weld
- 1/4 inch through 4 inch
- Optional Seats available
- Locking Handle Design as standard
- ISO 5211 Mounting Pad as standard
- CE Certified



Need mounting kits to positioners?

SDH Flow Controls stocks an extensive inventory of mounting kits ON THE SHELF for hundreds of actuators, both rotary and linear.

~Upcoming Events~

- Titan Training the week of March 18th
- Flo-Tite Training the week of March 18th
- AHR – January 28, 29 & 30, 2013. Located in Dallas, Texas for 2013(Titan Flow)

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What is Value?

Many people think that value means LOW PRICE. But we do not believe that is accurate. We would feel that Value is best described as the price you pay for a specific product COMBINED with the quality, dependability and service life of that product. Often the least expensive product can be that product that actually costs you MORE in the long run. Please don't confuse the "cost of acquisition" with the "cost of ownership."

FLO-TITE New 2013 Price List Out Soon:

A new price list from Flo-Tite is days away. Every effort has been made to keep any price increases as low as possible. The new price list will feature expanded product offerings, and an easy to read format which will also show line numbers to help reference the specific product with the specific item in the price sheet.

MILL-Rite, Incorporated:

Yes, the new website is here. Please take a look at the many new features of the Mill-Rite website. Mill-Rite has continued to expand their organization with their plant additions, additional machinery, and additional sales, engineering and support personnel. They have done these things to continue to provide exceptional customer support and products to our customers. Whether it's mounting kits, special bracket modifications, stem extensions, or three way assemblies, you couldn't make a better choice than Mill-Rite.



VAC Positioner RETRO-Fit Program:

So many times we have customers who have introduced VAC positioners into their plants and then look for ways to convert / UPGRADE many of their older, existing positioners to VAC. VAC has been very successful in providing these upgrades for existing installed valves by way of our retrofit program. Check out our retrofit brochure and consider that we maintain hundreds of mounting kits to help your customers transition their existing valves (both rotary and linear) to our VAC Positioners.



VAC Digital Positioner Prices:

VAC has announced new pricing for the Digital VAC D400 units. We will be updating these prices to the field over the next several days. Please note that we will continue to stock HART in Cincinnati as our standard communication protocol (in both single acting and double acting units). If your customer wants NO Communication, we suggest that you provide HART and simply do not connect it. If at some point they decide that they do want communication, it will be very easy to connect the HART option at that time. Our D400 units use the ABB Digital platform and has an extensive installed base around the world.

VAC ANNOUNCES DESIGN CHANGES in V200

In an effort to maintain high quality and value, VAC (Valve Accessories and Controls) has recently announced new designs for internal spool valves. This new valve will incorporate a new aluminum alloy housing material. We will also present a modification to the feedback options. These will be considered design upgrades and will be introduced as standard offerings. For this reason there will be no part number changes. There will be the need to incorporate a new shaft screw to allow for new feedback options to interface with the "prior" V200 designs. These have been added to all of our existing inventory, so any needed components will be included in the feedback options. SDH Maintains an extensive inventory of VAC Positioners and accessories and can ship most items same day. In most cases, this will put any and all of our inventory into any distributors hands on a next day basis, by way of standard UPS shipping.



**Old Style V200
Indicator Screw**



**New Style V200
Indicator Screw**

AHR EXPO Dallas, TX January 28, 29, 30:

Titan Flow will be displaying in full force later this month at the AHR Expo. Some of the newest offerings will be on display at one of the largest shows of its kind. Come join us at this gigantic show later this month. Steve Hendricks of SDH Flow Controls will be at the booth on Tuesday and Wednesday. Hope to see you there!

KEY AHR 2013 Facts:

Largest HVAC Show in the world!
(Make that UNIVERSE).

More than 30,000 people are expected to attend

AHR (Stands For: Air-Conditioning; Heating and Refrigeration)

Over 1800 manufacturers and suppliers will exhibit

Dallas Texas Convention Center.

Valve World Expo:

Mark your calendars now for what is expected to be one of the top Valve and Automation trade shows in North America. This is the Valve World Americas Expo which will be held in Houston on June 25th and 26th. You can review this show on-line. Flo-Tite will be exhibiting, along with hundreds of other valve manufacturers worldwide.

FLO-TITE BUYS NEW BUILDING:

Due to the combined efforts of our distributors and our loyal customers (and the fine products of Flo-Tite), FLO-TITE is again expanding their operation. Flo-Tite will be moving from their 50,000 square foot facility into a 130,000 square foot facility, located on 29 acres. This new facility will leave plenty of room for future expansion. Walls are going up and all of the offices and warehouse shelves are being set. Flo-Tite feels that over the next 6 weeks they will be able to make the physical move into the new facility. This new facility is just minutes away from their existing plant in Lumberton and is located at the corners of two major Interstates, I-95 and I-74. More information to follow!

TITAN & FLO-TITE ANNOUNCE TRAINING DATES for 2013:

In continuing with the philosophy of a knowledgeable salesperson "Adds Great Value" for his customers, both Titan and Flo-Tite have announced their 2013 training schedules. These sessions are jam-packed with "hands-on technical training" as well as extensive classroom training sessions. This is an opportunity for sales persons (both inside and out) to see both plants and be able to meet the key members of the organization. Depending on your distributor status, you can attend either Titan's Famous Boot Camp Training, or the Flo-Tite Plant Training session... OR BOTH!!! Titan starts Monday evening and runs through Wednesday afternoon, while Flo-Tite starts up Wednesday afternoon and evening and runs through Thursday night. Please contact SDH Flow Controls to learn more about how you can participate. Remember... you get to Lumberton, and we take care of the rest.



Pictured above are Avin Desai and Steven Hendricks at the Power Gen International Show in Orlando, Florida.

Our New Building:

Work continues on the new SDH World Headquarters office and warehouse located in Cincinnati (Anderson), OH. The city and local Township has allowed us to work out of the new facility through our construction process. Permits are in the works for our last phase of construction which includes 4 new offices. This will be in addition to the existing offices, kitchen and warehouse. We look forward to sharing more as construction continues.